



The Influencer: One Hundred Seven Lessons on Being Effective Without Being a Jerk

Mr. Nick Wolff

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The Influencer: 107 Lessons on Being Effective without Being a Jerk The Influencer is filled with powerful tips, hilarious stories, and useful recommendations on how to be more effective at winning people to your cause. It will empower you to move past impasses and create the world of your dreams. By reading this book you will... * gain insight into why people disagree, * become familiar with the 12 facets of human values that define one's worldview, * learn to visualize influence in a team environment, * discover how to cultivate a reputation that increases your influence, and * execute a plan to allow you to intervene effectively to advance your goals.

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