



Thank You for Listening: Gain Influence & Improve Relationships, Better Listening in 8 Steps

Marc Wong

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Good listening is thoughtful and deliberate, not contrived or self-serving. It allows you to build trust, earn respect and gain influence in all your interpersonal relationships. In this book, Marc Wong addresses the real challenges that lead to poor listening. Discover how to set effective goals for listening. See how movies, poker and women's shoes can reveal the sophistication and artistry as well as problems and pitfalls of listening techniques. Learn how to be a good audience, how to contribute to a conversation, and how to provide support and encouragement. Improve your listening skills in 8 practical steps.

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